

CAPABILITY STATEMENT

ABOUT LABELMASTER

Whether you ship by air, land, or sea, American Labelmark Company (DBA Labelmaster) provides the best Dangerous Goods/Hazardous Materials shipping solutions out there. For nearly 50 years, we've specialized in helping companies--big and small--comply with the complex and ever-changing regulations governing Dangerous Goods/Hazardous Materials. We create simple, customized shipping solutions. Through a combination of best-in-class software, professional consulting services and a wide-assortment of products, companies can stay compliant, mitigate risk and achieve safety and operational efficiency.

CORE COMPETENCIES

PRODUCT OFFERINGS: For 45 years Labelmaster products have helped companies comply with regulations governing the safe shipping and handling of hazardous materials. Labelmaster offers more than 40,000 commercial products, including labels, placards and placarding systems, forms, signs, regulatory publications, seals, shipping supplies and packaging products, facility management, spill control, and workplace safety.

SERVICE OFFERINGS: Labelmaster Services gives you access to top regulatory experts to develop customized shipping solutions that fit your company's needs, including software, compliance audits, parts classification, and custom training.

SOFTWARE OFFERINGS: Labelmaster offers a fully integrated software suite that can be customized to meet the volume, complexity and budget of your operations, including validating shipments against the latest regulatory data and offering visual diagrams to help label packages correctly.

INDUSTRY SEGMENTS THAT WE SERVE: Military, Government/GSA, Automotive, Aerospace, Electronics, Logistics, Medical Device Manufacturers, Retail, Pharmaceutical, Petro/Chemicals, Other Chemicals, Paints & Coatings, and Healthcare

REGULATORY EXPERTISE: Our team of regulatory experts constantly monitors the changing regulations, so we provide the most up-to-date products to help you satisfy and maintain your federal and corporate compliance.

PRODUCT RESEARCH AND DEVELOPMENT: We continue to set the standard for the rest of the industry by creating, supporting and providing the most innovative product line in the industry.

CUSTOMER CENTRIC: We pride ourselves on working together to create a superior customer experience from start to finish by providing credible, reliable and accurate product information, experts in the hazardous materials industry, custom work, competitive pricing and tenacious follow-through.

DIFFERENTIATORS

- Small Business Classified
- GSA Schedule Contracts
- Government Purchase Card Acceptance
- ISO 9001-2008: Certified on August 01,2014, creates higher quality management system
- Industry Knowledge: expert consultations to provide the exact product you need
- Product Breadth: robust product line provides one-stop shopping

CUSTOMER SEGMENTS

- Department of Defense
- United States Air Force
- Department of the Navy
- U.S. Army Corps of Engineers
- United States Marine Corps
- U.S. Coast Guard
- Army National Guard
- Air National Guard
- DLA
- NSTF Naval Weapons Station
- SOCOM
- DCMA Southern Europe
- Department of Veterans Affairs
- DOE
- GSA
- FAA
- EPA

GSA CONTRACT
 GS-02F-0003V
 GS-02F-0004V
 GS-03F-139DA

Cage Code # 67634 DUNS# 117395095

NAICS

321920	322212	322230	323117	327213	423990
322121	322219	323111	326111	339950	424130
322211	322220	323113	326199	423840	511210

CONTACT INFORMATION

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